LEARNING OBJECTIVES
At the completion of this exercise, participants should be able to:

- Describe the 5 principal constructs of the HBM
- Describe a public health problem using HBM constructs
- Apply HBM constructs to a health promotion intervention
- Identify the main limitations of HBM and how they may limit the model’s applicability to some health behaviors

ASPH SOCIAL AND BEHAVIORAL SCIENCES COMPETENCIES ADDRESSED

- E.1. Identify basic theories, concepts, and models from a range of social and behavioral disciplines that are used in public health research and practice

ASPH INTERDISCIPLINARY/CROSS-CUTTING COMPETENCIES ADDRESSED

- F. 4. [Communication And Informatics] Apply theory and strategy-based communications principles across different settings and audiences
- G.10. [Diversity And Culture] Develop public health programs and strategies responsive to the diverse cultural values and traditions of the communities being served
- J.10.[Professionalism] Appreciate the importance of working collaboratively with diverse communities and constituencies (e.g., researchers, practitioners, agencies, and organizations)
- K.1. [Program Planning] Describe how social, behavioral, environmental, and biological factors contribute to specific individual and community health outcomes

Please evaluate this material by clicking here:
http://www.zoomerang.com/Survey/?p=WEB229TEVBZPB8

This material was developed by the staff at the Global Tuberculosis Institute (GTBI), one of four Regional Training and Medical Consultation Centers funded by the Centers for Disease Control and Prevention, in collaboration with the Charles P Felton National Tuberculosis Center. It is published for learning purposes only.

Author: Julie Franks, PhD
Charles P Felton National Tuberculosis Center

For further information, please contact:
New Jersey Medical School GTBI
225 Warren Street P.O. Box 1709
Newark, NJ 07101-1709 or by phone at 973-972-0979

INSTRUCTOR’S GUIDE Version 1.0.

Date last modified: November 16, 2009
Students should complete the required reading and Introduction section before the class session and have these items available as references while they complete the exercise.


Introduction

Models of health behavior attempt to identify individual and social factors that influence health behaviors and to explain their interaction. Individual factors include beliefs, attitudes, motives, and expectations, as well as observable behaviors. Similarly, social factors include group values connected with and responses to particular behaviors, and material factors such as the availability of health care services.

One of the oldest and most widely applied models of individual health behavior is the Health Belief Model (HBM). The HBM emphasizes the normative, perceptual bases of behavior that are embedded in social relations and values, and which may influence individual health-related decisions as much or more than medical considerations. The model identifies perceptual dimensions related to judgments about personal health and health threats, and about the relative value and cost of contemplated health behaviors. Applied to health promotion and health education efforts, the HBM suggests that attempts to influence behavior will be successful to the degree that they effectively address the values and priorities of target populations, as well as providing information with sound scientific and clinical bases. As the required reading explains, the values and priorities are operationalized in the central HBM constructs: perceived susceptibility, perceived severity, perceived benefits, and perceived barriers.

Key Concepts and Definitions of the Health belief Model¹

<table>
<thead>
<tr>
<th>Concept</th>
<th>Definition</th>
<th>Application</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perceived Susceptibility</td>
<td>One’s opinion of chances of getting a condition.</td>
<td>Define population(s) at risk, risk levels.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Personalize risk based on a person’s characteristics or behavior.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Make perceived susceptibility more consistent with individual’s actual risk.</td>
</tr>
</tbody>
</table>
The HBM and Tuberculosis (TB) Infection

Inspiration for the HBM came from research conducted to explain the relatively low acceptance of free screening for TB in several large American cities in the early 1950s. The US Public Health Service saw TB as an important target for its efforts to eradicate communicable diseases because it is both easily transmitted and curable with proper treatment. Therefore, it launched a campaign to identify individuals in the early stages of the disease before it became symptomatic and infectious. Detection and appropriate evaluation and treatment of individuals with this condition, known as latent TB infection (LTBI) are today cornerstones of US TB control strategy.

TB and LTBI

TB is among the oldest recorded diseases in human history. When TB bacteria are expelled with moisture from the respiratory system of a person with the disease while coughing, sneezing, speaking, or singing, they can be inhaled into another person’s lungs and cause TB infection.

Transmission of TB through close human contact is common; about one-third of the world’s population is infected with TB. A proportion of those who become infected will develop active TB disease, which can be deadly if untreated or improperly treated.
Generally, people are most likely to progress from infection to active TB disease just after they are infected; the risk of developing the disease within 2 years of infection is from 5% to 10%. Thereafter, there is about a 10% lifetime risk of progression to disease if LTBI is not treated. Progression is significantly accelerated among certain groups, including young children and the immunocompromised, especially individuals infected with HIV.

One vaccine to prevent TB is currently available: the bacille Calmette-Guérin vaccine, or BCG. BCG is sometimes effective in preventing childhood TB and is given to very young children in many countries where TB is prevalent. It is not routinely given in the United States, because its effectiveness in adults is highly variable and because the vaccine may interfere with the reactivity of the most widely used test for TB infection, the tuberculin skin test (TST).

Given the difficulty in preventing transmission of TB, it is critically important that people who are infected with TB be identified early and when appropriate, be treated before the disease progresses to its symptomatic and usually infectious phase. TB-infected individuals for whom treatment is appropriate include: children under 5 years of age; close contacts of infectious TB cases; those who are at high risk for progression from infection to TB disease because of immuno-suppression due to disease, therapeutic drug regimen, or lifestyle considerations such as injection drug use and severe alcoholism; those in congregate settings, including prisons and jails, homeless shelters, and long-term care facilities; and recent immigrants from countries where TB prevalence is high. Effective treatment of LTBI can halt the development of TB disease in patients and may reduce the infections that would result from contact with an active disease case, infections that could become additional cases of TB disease.

The difficulties of identifying people with LTBI before they become symptomatic and infectious and seeing them successfully complete treatment have challenged health care providers and policy makers since effective treatment was made available. The preferred treatment for LTBI consists of 9 months of isoniazid (ɪ-sʊ-nɪ-ə-zɛd; also referred to as INH) taken daily. INH is inexpensive and easily administered; however, it can produce toxic side effects, the most common of which is hepatitis. Alcohol use may increase the risk of hepatotoxic side effects from INH.

Recognizing the importance of LTBI treatment to TB control efforts in the United States, the US Department of Health and Human Services has established a target of an 85% completion rate among high-risk individuals prescribed LTBI treatment. However, most reported completion rates fall well below that target.
In-Class Case Study Activity:

The instructor will divide the class into small groups (4 to 6 students per group), distribute the Case Study that begins on the next page, and ask students to read it. The instructor will then provide a blank HBM table handout (Pg 9 – 10) for each student, and explain that students will use the case study to complete the table.

When the class has finished reading the case study, the instructor should lead the entire class through completing the first row of the table, Perceived Susceptibility, as a group. Content that should be included in this row is found in the answer key at the end of the exercise.

The students will then complete the remaining rows working in their groups. Completion of the table will take about 20 minutes.

Case Study: Bringing LTBI Testing to Migrant Farm Workers

Migrant workers make up most of the seasonal agricultural labor force in the United States. Many migrants enter the country with temporary work permits and move in regional patterns according to the demands of the agricultural cycle. Most come from countries where TB is prevalent, especially Mexico, and thus are at high risk of having LTBI. While in the United States, workers often live in crowded group settings, in which there is an elevated probability that anyone who does become sick with TB will infect others living and working in close proximity. Migrant workers are therefore good candidates to test for LTBI and to begin treatment to prevent those who are infected from becoming sick with TB disease.

A community-based organization (CBO) in the heart of a western agricultural region is planning an initiative to educate Mexican migrant workers about LTBI, perform testing for LTBI, and refer infected workers for appropriate treatment at the regional public health clinic, located in the largest urban center of their region. Anticipating that workers who begin LTBI treatment through the program may return home before completing treatment, the CBO has established relationships with several providers in the regions of northern Mexico that most workers come from. The Mexican providers have agreed to follow patients on treatment for LTBI who are referred to them from the CBO. The CBO hopes that this initiative will increase the number of migrant farm workers who receive appropriate treatment for LTBI, and thus contribute to a reduction in cases of TB disease in the region.
The CBO staff members believe they will be able to facilitate LTBI testing and treatment because most of the staff speak Spanish and they have been providing some services on location in migrant workers’ residential camps for some years now. Resident workers regularly attend evening literacy classes that the CBO holds in the camps, and the staff has good rapport with many of the workers who return year after year.

In preparation for designing the CBO’s TB educational sessions and testing initiative, staff members visited each camp and talked with as many workers as possible about their beliefs and experiences related to TB and LTBI.

**Migrant Workers’ Perspectives on TB and LTBI**

The CBO staff found that the Mexican workers who they spoke to were familiar with TB disease, given that it is common in the rural communities the workers grew up in. They stated that treatment for TB was available in Mexico. Some migrants had lost family members to the disease. Almost all had heard stories about people stricken with TB who went to a distant public hospital for treatment and never returned or who were sent away from their families, even from their children, when they developed a persistent cough, became weak and lost weight, and otherwise showed signs of TB. They described the social and emotional effects of such social isolation as devastating, emphasizing that having TB could destroy a person’s social and familial networks, the availability of treatment notwithstanding.

Despite its fearsome implications, the disease was not seen as a significant personal threat to the workers. Most had received the BCG vaccine when they were children and felt that it continued to protect them against TB.

The migrant workers were less familiar with the concept of TB infection in the absence of disease symptoms. Some who had heard about a test for TB had also heard that the BCG vaccine could cause a positive reaction to the TST, so they wondered if the test were appropriate for people who had been vaccinated. In general the workers seemed unaware of possibilities to treat LTBI, stating that, to their knowledge, LTBI treatment is not prescribed in their home regions in Mexico. Similarly, many did not know how TB is transmitted. Some expressed the belief that TB runs in families and that those with a family history of TB should take precautions if they believe that they are experiencing symptoms.

The workers were pleased to hear that the CBO staff planned to come to the camps to provide a service in the evening, since during the day they could not leave the fields for personal reasons. One migrant emphasized that they were only there while the harvest
lasted and had to make as much money as possible while work was available. Several workers asked about the regional public health clinic that the CBO planned to partner with, and commented that they had no experience getting health care in the United States. They asked about the cost of treatment and seemed doubtful when the CBO staff explained that LTBI treatment would be provided at no cost. One worker said that he did not need to go to American doctors because he brought herbal teas from home to help him stay healthy. If he did fall ill, he said, he would think back to what the women in his family had done to treat illness at home and replicate their remedies when needed.

Incorporating Patient Perspectives into Planning the Education and Testing Initiative

The CBO staff members have gathered to discuss how to use the information collected from the migrant workers to design their education and testing efforts. To help analyze the information, they will use the HBM.

-----------------------------End of Case Study---------------------------------
Instructions: Based on the information gathered by the CBO that appears in the case study and using the table below, provide the CBO with your best advice about using the HBM to develop their initiative.

- Identify the perceived susceptibility, severity, benefits, barriers, and cues to action as applied to LTBI testing.
- Provide examples of each HBM construct from the information that the CBO gathered.
- Describe how each HBM construct can be addressed in the CBO’s initiative to bring LTBI education, testing, and referral for treatment to migrant farmer workers.

### The HBM: Migrant Workers and LTBI

<table>
<thead>
<tr>
<th>HBM Construct</th>
<th>Construct Applied to LTB Testing</th>
<th>Examples of Construct from the Migrant Farm Workers Case Study</th>
<th>Construct Addressed in the CBO’s LTBI Education, Testing, and Referral Initiative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perceived Susceptibility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Perceived Severity</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### The HBM: Migrant Workers and LTBI

<table>
<thead>
<tr>
<th>HBM Construct</th>
<th>Construct Applied to LTB Testing</th>
<th>Examples of Construct from the Migrant Farm Workers Case Study</th>
<th>Construct Addressed in the CBO’s LTBI Education, Testing, and Referral Initiative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perceived Benefits</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Perceived Barriers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cues to Action</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### The HBM: Migrant Workers and LTBI Answer Key

<table>
<thead>
<tr>
<th>HBM Construct</th>
<th>Construct Applied to LTB Testing</th>
<th>Examples of Construct from the Migrant Farm Workers Case Study</th>
<th>Construct Addressed in the CBO’s LTBI Education, Testing, and Referral Initiative</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Perceived Susceptibility</strong></td>
<td>Personal risk of being exposed to and infected with TB.</td>
<td>Migrants had a generally low sense of susceptibility due to low awareness of how TB is transmitted.</td>
<td>Education should highlight how TB is transmitted.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- There was little awareness of the distinction between TB and LTBI.</td>
<td>Remind workers of the high prevalence of TB in Mexico.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Many felt protected by childhood vaccine.</td>
<td>Emphasize the high prevalence of LTBI among Mexicans tested in the United States. Examples should be drawn from populations similar to workers.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Some may have felt that TB is a hereditary disease and judge susceptibility on that basis.</td>
<td>If possible, engage spokespeople with personal experience with TB to facilitate personalizing risk.</td>
</tr>
<tr>
<td><strong>Perceived Severity</strong></td>
<td>Consequences of LTBI</td>
<td>Perceived severity of LTBI was low because it is asymptomatic and was not associated with progression of TB disease. However, TB disease was perceived to have severe consequences, including isolation from family and social networks.</td>
<td>Reiterate that infection can remain latent for years before progressing to active disease.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Describe the progression from infection to disease in terms that workers understand, using examples familiar to them.</td>
<td></td>
</tr>
</tbody>
</table>
### HBM Construct

<table>
<thead>
<tr>
<th>Construct Applied to LTB Testing</th>
<th>Examples of Construct from the Migrant Farm Workers Case Study</th>
<th>Construct Addressed in the CBO’s LTBI Education, Testing, and Referral Initiative</th>
</tr>
</thead>
</table>
| **Perceived Benefits**          | Workers welcomed information on how to avoid TB disease, which they feared  
Workers were unaware of their personal risk of developing TB because they are do not know in detail how TB is transmitted and progresses from infection to disease. | Education efforts should include TB transmission and describe progression from infection to disease, using vocabulary and examples familiar to workers.  
Emphasize efficacy and availability of LTBI treatment. |
| Increased knowledge of health status through LTBI testing. |  
Prevention of TB disease through treatment for LTBI. |  
Address limitations of childhood vaccine, again using examples relevant to workers.  
Collaborate to bring clinic health care providers to camps and/or provide transportation to clinic.  
Educate and re-educate workers about the benefits of LTBI evaluation and treatment offered at the clinic.  
Engage spokespeople who share workers’ background to educate on efficacy of LTBI treatment. |
| **Perceived Barriers**          | Workers believed that childhood vaccine caused false positive test results and may not have confidence in the test.  
Positive LTBI test will result in referral to a regional clinic, which may require time away from work, transportation costs, and costs related to LTBI treatment.  
Workers may have alternative remedies and prefer these to the treatment. |  
Tangible and psychological costs of LTBI testing |
## Cues to Action

| Strategies to facilitate LTBI testing and follow-up care among those who are willing to undergo test. | Existing cues to action were weak because there was no precedent in the camps for accessing health care, including LTBI testing and treatment. In the Mexican health system with which workers were familiar, LTBI is not routinely treated. Workers had little contact with the clinic that the CBO engaged to provide treatment. | Build TB education and testing into existing CBO activities, such as literacy programs. Ensure that the education is culturally and linguistically appropriate. Engage a spokesperson for LTBI treatment who is from the same background as the migrant workers and who has undergone treatment him/herself. Escort workers to regional clinic to facilitate appropriate follow-up. |

- medicine prescribed at the regional clinic.
- Treatment may extend beyond the time that migrants can legally remain in the United States.
- Positive result may lead to association with TB disease and implied risk of social isolation.
- Bring Mexican providers to camps to describe process for transfer of care to Mexico if needed.
- Reduce negative associations about TB by emphasizing that it is a common, curable infection.
- Build TB education and testing into existing CBO activities, such as literacy programs.
- Ensure that the education is culturally and linguistically appropriate.
- Engage a spokesperson for LTBI treatment who is from the same background as the migrant workers and who has undergone treatment him/herself.
- Escort workers to regional clinic to facilitate appropriate follow-up.
When student groups have finished the table, the instructor will lead a class discussion of their results. The instructor will then pose the Questions for Further Discussion, below, to the whole class. The discussion period may last 15 minutes.

Questions for Further Discussion

What important aspects of designing the initiative are not addressed by the Health Belief Model?

- The model cannot definitively stipulate an optimal order in which to sequentially address dimensions of health behavior.

- While the HBM is useful for understanding many factors that influence health decision-making and health behavior, it is not a detailed guide to constructing interventions. The model does not provide direction on ascertaining and incorporating workers’ preferences for the format and content of educational activities and interaction with health care providers, which may affect the efficacy of the initiative.

- The HBM is well developed and well researched in its explanation of health decision-making (via perceived threat, benefits, and barriers) and health behavior initiation (via cues to action). However, as Champion and Skinner point out, the model devotes less attention to how health behaviors, once initiated, are maintained over time. Thus the model would not provide adequate guidance if the CBO wishes to ensure that workers who are referred to the regional public health clinic for evaluation and LTBI actually complete the initial visit and follow the prescribed course of therapy. Similarly, the model is largely silent on how to help ensure that referrals to collaborating providers in Mexico are completed. If workers cannot complete referrals and follow-up visits and complete prescribed treatment, the education and testing initiative will not achieve its ultimate goal of promoting treatment for LTBI and reducing the incidence of TB disease among migrant farm workers in the region.

What weaknesses in the initiative might result if the CBO relies solely on the information they have gathered to design the initiative?

- The information collected to guide the initiative is qualitative and needs to be assessed to determine its generalizability across all groups of migrants. In the
absence of some criteria for judging how well the information collected reflects the migrant workers targeted, the CBO cannot be sure that the intervention will be acceptable to all or most of the target audience.

- Furthermore, the CBO staff members should take steps to confirm that the HBM-based interpretation of the information received is plausible to the target audience before they design intervention components based on their interpretation.

According to Champion and Skinner, weaknesses and variability in how constructs are defined and assessed are common in published studies using the HBM. The subjective and perceptual nature of the model’s central constructs are the most enduring and original contribution of the model; however, they also present a challenge to measurement and replicability. The CBO staff could assess the accuracy and usefulness of their findings by providing a summary to someone who shares the cultural background and employment experience of the workers, or to a select group of the workers who participated in the information-gathering efforts.


